



**Mr. Eddie Williams
Williams Consulting Group
1720 Mars Hill Road
Suite 8151
Acworth, Georgia 30101**

March 4, 2015

Re: Your Presentation

Dear Eddie,

Thank you for an excellent presentation to our sales and senior service team members last week. I have received tremendous feedback from everyone about what a meaningful and on-point talk you gave. I was particularly impressed with the time you spent in our various sessions for the day and a half preceding your talk to learn about our people, goals and challenges and then incorporating your knowledge of CBIZ into your presentation. I am not aware of many speakers who will go to that length to customize the message to the audience as you did. Your talk not only supported my overall messaging to my team but successfully expanded upon it as well.

Thank you for providing great value to our conference and I look forward to our doing more work together.

All the best,

A handwritten signature in black ink, appearing to read "Jim O'Connor", with a long horizontal flourish extending to the right.

**Jim O'Connor
President
CBIZ Employee Benefits Services
2421 Atlantic Avenue
Manasquan NJ, 08736**